

ACUPUNCTURE PRACTICE

CPT CODES

× 97810

+ Acupuncture, one or more needles, without electrical stimulation, initial 15 minutes of personal one-on-one contact with the patient.

× **97811** for each additional 15 minutes of personal one-on-one contact with the patient, with re-insertion(note) of needles.

× 97813

+ Acupuncture, one or more needles, with electrical stimulation, initial 15 minutes of personal one-on-one contact with the patient.

× **97814** for each additional 15 minutes of personal one-on-one contact with the patient, with re-insertion of needles.

CAVEAT

- ✘ Codes don't really matter because the insurances largely don't pay and if they do (rare exceptions) they pay a flat rate regardless of CPT code
- ✘ **BOTTOM LINE**
 - + I JUST USE THE CODE 97810 FOR EVERYONE REGARDLESS
 - + JUST USED BY MY INSTITUTION AS METHOD OF TRACKING CASH PAYMENTS
 - + When insurances do pay I add modifiers

MEDICARE

- ✘ Medicare reimbursement for acupuncture, as an anesthetic or as an analgesic or for other therapeutic purposes, may not be made.
- ✘ Accordingly, acupuncture is not considered reasonable and necessary within the meaning of Section 1862 (a)(1) of the Act

AETNA

- ✘ Aetna considers needle acupuncture (manual or electroacupuncture) medically necessary for any of the following indications:
 - + Chronic low back pain. (Maintenance treatment, where the patient's symptoms are neither regressing or improving, is considered not medically necessary); *or*
 - + Migraine headache; *or*
 - + Nausea of pregnancy; *or*
 - + Pain from osteoarthritis of the knee or hip (adjunctive therapy)
 - + Postoperative and chemotherapy-induced nausea and vomiting;
 - + Postoperative dental pain; *or*
 - + Temporomandibular disorders (TMD)

REALITY

- ✘ The conclusion that a particular service or supply is medically necessary does not constitute a representation or warranty that this service or supply is covered (i.e., will be paid for by Aetna) for a particular member. The member's benefit plan determines coverage. Some plans exclude coverage for services or supplies that Aetna considers medically necessary. If there is a discrepancy between this policy and a member's plan of benefits, the benefits plan will govern. In addition, coverage may be mandated by applicable legal requirements of a State, the Federal government or CMS for Medicare and Medicaid members.
- ✘ CMS's Coverage Database can be found on the following website: <http://www.cms.hhs.gov/center/coverage.asp>.

HMO/POS/PPO

- ✘ Reimbursement of acupuncture services is determined by the member’s benefit package. The member is responsible for payment beyond the benefit limit.
- ✘ Harvard Pilgrim only reimburses contracted providers with a primary or secondary specialty of acupuncture for the acupuncture CPT codes 97810-97814.
- ✘ Harvard Pilgrim reimburses a maximum of three acupuncture service codes or a total of three units in any combination of any listed service or procedure per visit.

CHANGING HEALTH CARE LAW



Provider Payment Guidelines

Original Effective Date: January 1, 2014	Revision Date:
ACUPUNCTURE SERVICES	

Policy

NHP reimburses participating providers for the provision of medically necessary acupuncture services for pain relief or anesthesia. Services are reimbursed up to the maximum allowed as defined by the member’s plan benefit, when performed by a Medical Doctor (M.D.) or Doctor of Osteopathy (D.O.).

Membership Limitations

This policy applies to Mass Health CarePlus, Mass Health CommonHealth, and Mass Health Standard insured members only.

PRIOR AUTHORIZATION NECESSARY

Authorization, Notification and Referral

Service	Requirement
<ul style="list-style-type: none"> Acupuncture 	<ul style="list-style-type: none"> Referral from the member's PCP is required Non-Contracted providers must have a referral from the member's PCP and must obtain Prior Authorization from NHP.

Payment for services yet to be determined and authorization process unclear

Exclusions

NHP does not cover the following services or supplies: Acupuncture; All institutional charges over the semi-private room rate, except when a private room is Medically Necessary; Benefits from other sources; Biofeedback; Blood and related fees;* Cosmetic services and procedures; Custodial care; Dentures; Diet foods; Educational testing and evaluations; Exams required by a third party; Experimental services and procedures; Eyewear/laser eyesight correction;* Gender re-assignment surgery; Long-term care; Massage therapy; Non-covered providers;

PRACTICE MODELS

- ✗ Hospital Based
- ✗ Salaried physician
- ✗ RVU OR OTHER VOLUME BASED PRACTICES
- ✗ PRIVATE PRACTICE
 - + Start by carving out 2 hours per week during a Low Utilization part of the week
 - + Try to find at least 2 rooms to work in
 - ✗ Initially schedule patients in 20 minutes increments with the 3rd 20 minute slot left open each hour.
 - ✗ As you feel more confident, you can start adding in a patient in the 3rd 20 minute slot (especially if you have 3 rooms)
 - + Work out a overhead model with your institution or practice (60:40 to 50:50 very common)
 - + Other Resources; *Support Materials* on CANVAS
 - ✗ Super bill
 - ✗ Treatment Documentation (Support Materials)
 - ✗ Credentialing Document (Support Materials)

SUPER BILL

PATIENT AND INSURED (SUBSCRIBER) INFORMATION

Patient's Name (Last, First, M.I.) Patient's Date of Birth: Insured's Name (last, First, M.I.)

Patient's Address Patient's Sex Insured's Policy # Group #
 Male () Female ()

City, State, Zip Code Relationship to Insured: Insured's Address Check here if Same
 Self () Child () as Patient's ()
 Spouse () Other ()

Telephone # Was Condition Due To: City, State, Zip Code
 Work Injury () Auto ()

Other Health Insurance (Name of Policy Holder, Policy #, Plan Name) Telephone #

INSURANCE COMPANY: PLEASE MAKE PAYMENT TO SUBSCRIBER, NOT CLINIC

I authorize the release of any medical information necessary to process this claim.

Patient's Signature: Date:

PROVIDER INFORMATION

Date of Treatment Date of Onset of Condition Date First Consulted for Condition

Provider's Signature

ICD - 9 DIAGNOSTIC CODES

PAIN:

789.0 Abdominal/Epi	388.70 Ear	478.1 Nasal	625.9 Vaginal
729.5 Arch	379.91 Eye	723.1 Neck	608.9 Testis
729.5 Arm	784.0 Face	478.1 Nose	_____
724.2 Back, low	729.5 Extremity	478.1 Sinus	_____
724.5 Back, unspecified	784.0 Head	536.8 Stomach	_____
611.71 Breast	526.9 Jaw	784.1 Throat	_____
786.50 Chest, central	719.47 Joint	525.9 Tooth	_____
786.51 Coccyx	729.1 Muscle	788.0 Urinary	_____

OTHER:

995.3 Allergy	787.91 Diarrhea	692.9 Eczema	344.9 Paralysis
460. Cold	780.4 Dizziness	780.79 Fatigue	786.05 SOB
564.0 Constipation	782.3 Edema	787.02 Nausea	787.03 Vomiting

CPT TREATMENT CODES

Examinations; New Patient

99202 Brief Exam	\$20
99203 Intermediate Exam	\$30
99204 Extended Exam	\$40
99205 Comprehensive	\$50

Examinations; Established Patient

99213 Brief Exam	\$20
99214 Extended Exam	\$30
99215 Comprehensive	\$40

Acupuncture Therapies

97810 Acupuncture Initial	\$35	97813 Electro-Acup. Initial	\$15
97811 Acupuncture - additional	\$15	97814 Electro-Acup. Additional	\$10

Previous Balance \$ _____ Today's Charges \$ _____ PMT Rec'd \$ _____ Balance Due \$ _____

NAME
NPI: _____
TAX ID: _____
SUPER BILL

Patient Information

Name: _____ DOB: _____ Gender: F M
 Insurance: _____ Subscriber: _____
 Subscriber ID: _____ Group Number: _____
 Street Address: _____
 City: _____ State: _____ Zip Code: _____
 Phone: _____ Email: _____

Diagnosis

784.0 Headache	719.45 Pelvic Pain	719.41 Shoulder Pain	723.1 Neck Pain
346.90 Migraine	729.1 Myofascial Pain	719.46 Knee Pain	724.2 Low back Pain
350.1 Trigeminal n.	338.0 Central Pain	724.1 Thoracic Pain	724.6 Sacral Pain
350.2 Facial Pain	357.9 Neuropathy	719.44 Hand Pain	724.3 Sciatica
053.12 PHN	628.9 Infertility	724.7 Coccyx Pain	Other

Service Rendered

Procedures	CPT	Unit	Fee
Initial Consult	99202	_____	_____
Follow up Visit	99212	_____	_____
Acup w/o E. Stim			
-Initial 15 min	97810	_____	_____
-Additional 15 min	97811	_____	_____
Acup w/ E. Stim			
-Initial 15 min	97813	_____	_____
-Additional 15 min	97814	_____	_____
Date of Service	_____	Total Charges:	_____
		Payment:	_____

Physician Name _____ NPI: _____

MEDICAL ACUPUNCTURE PROCEDURE NOTE

CC/reason for procedure: _____
 Date of procedure: _____
 Acupuncture visit #: _____

Same? _____ Better?: _____ Worse? _____ since beginning treatment?

Global % improvement: _____

Functional activities: _____

Acupuncture treatment

Risks and benefits reviewed. Consent obtained. Post-procedure care plan reviewed.

Treatment Approach

Meridian: _____

Auricular: _____

Neuroanatomic: _____

Myofascial: _____

Electrical stimulation: _____

Duration of treatment: _____

Patient tolerated well. Follow up: _____

Joseph Audette, MD

ACUPUNCTURE ORDER

Acupuncture Order

Seirin Needles

SJ10.16x30		0.16 x 30mm	1	40	\$10.30	3 boxes
SJ10.20x30		0.20 x 30mm	3	36	\$10.30	3 boxes
SJ.20x40		0.20 x 40mm	3	36	\$11.00	1 box
SJ.25x50		0.25 x 50mm	5	32	\$11.00	2 boxes
SD.16x15		0.16 x 15mm	1	40	\$11.00	3 boxes
SD.20x15		0.20 x 15mm	3	36	\$11.00	3 boxes

DBC Needles

DSB.18x30		0.18 x 30mm	2	38	\$22.50	1 box
DSB.18x15		0.18 x 15mm	2	38	\$22.50	1 box
DSB.20x40		0.20 x 40mm	3	36	\$22.50	1 box

DBC.Press.M

Medium 1.5 mm

\$4.75

3 boxes

DBC.Intra.5

5 x 0.12 mm

\$2.75

1 box

Tape

Micr.Ro.0.5

Micropore 0.5" - Tan

\$1.30

1 box of rolls

AcuTape.Pk

Pink

\$9.00

1 box of rolls

MALPRACTICE INSURANCE

- ✘ Inform your carrier that you now are providing acupuncture treatments
 - + Example in MA CRICO requires coverage of "Surgical Procedures" so may require higher cost coverage
- ✘ Alternative: Contact the American Acupuncture Council
 - + <http://www.acupuncturecouncil.com/>
 - + 1-800-838-0383
 - + Important for physicians who plan to practice acupuncture only and are not part of a network

MARKETING

- ✘ Create a brochure and send ask colleagues if you can leave in their waiting rooms
 - + AAMA has resources to help with content
- ✘ Put a small poster in your own waiting room indicating that there are now acupuncture services
- ✘ Join the AAMA and you can be listed on their physician acupuncturist search engine
- ✘ After advanced course work, we will list you on ISA website
- ✘ Give Grand Rounds or other Talks to Colleagues
- ✘ Always carry needles with you and treat colleagues for free to get known as a physician acupuncturist